

- To whom it may concern -

**Governance and Economic
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28.03.2022

Reference OF PROFESSIONAL EXPERIENCE

This is to certify that Mr. Oleksandr Fainin, born on February, 15 1973., was assigned as a Senior Non Key Expert of our company as follows:

Project: Supporting regional/local development and decentralisation in Ukraine within the Support to the Decentralisation Reform in Ukraine (U-LEAD II) programme

Position: Senior Non-Key Expert (21 working days), to support Local Projects of Regional Significance in Tourism and Recreation

Period: 15.10.2021- 28.02.2022


Mr. Oleksandr Fainin was contracted by our company to provide consulting services to Ukrainian municipalities for the development of tourism and hospitality projects. The consulting assignment was part of the project's *Local Projects of Regional Significance Initiative* that aimed to support municipalities in developing full-fledged project concepts that are ready for funding by international and nation financing institutions.

While there were plans to extend the assignment of Mr. Fainin to a second cycle of projects, these plans were suspended following the military invasion of Russia in Ukraine and a re-orientation of the entire project.

We would like to thank Mr. Fainin for all his efforts and highly recommend him as an international Destination Development & Marketing Manager and high skilled specialist for strategy planning and operations with and in-depth understanding of the sphere of tourism, HoReCa and marketing in Ukraine.

We are highly satisfied with the work performed by Mr Fainin and recommend him for future assignments without reservation.

Yours faithfully,
GOPA Consultants


i.V. Manuela Ensinger
Financial Advisor
Finance & Controlling Unit


i.A. Manuel Haag
Senior Project Manager
Governance and Economic Development