



Economic Development, Governance, and Enterprise Growth(EDGE) Project

TO: Whom it may concern

DATE: December 14, 2021

I have a pleasure to provide this letter of recommendation to Mr. Oleksandr Fainin based on his consulting project work in the USAID Economic Development, Governance and Enterprise Growth (EDGE) Project in October 2021. He perfectly organized the trip and accompanied a group of tour operators from Ukraine on their FAM-trip to Moldova. During the trip, Oleksandr adequately represented the USAID EDGE Project at events and meetings with representatives of the government and business of Moldova. Also, thanks to Oleksandr, reports on this FAM trip appeared in prime time on the I+I TV channel, in several Ukrainian media and online publications.

I met Oleksandr when he oversaw the tourism department at the USAID ERA Project. For many years of work on USAID projects, I saw for the first time that, thanks to Oleksandr's activities, systematic work was organized to develop tourism in three regions of Ukraine - Donetsk, Zaporozhye and Kherson. I would like to highlight Oleksandr's organizational and leadership qualities, as well as his strategic thinking.

I would like to highly recommend Mr. Fainin as a team leader for program and operational activities and one of the best experts in sphere of tourism, destination development, GoU and hromadas consulting in Ukraine. He will be an asset to any organization working in economical, tourism or decentralization sphere, or any other position for which he is qualified. It's not just his technical skills that impress me, however. Oleksandr was a joy to work with because of his amazingly positive attitude and eagerness to stick tightly to deadlines. His can-do attitude and team-building skills were also necessary and valued not just by me, but by his peers and a group of consultants, who often relied on his to get the job done.

If you need more information or specific examples, please do not hesitate to contact me at: +380503571755 or snepii@internationaldevelopmentgroup.com. As a recommendation letter likely only provides a snapshot of his talents and achievements, I would be happy to further elaborate on my time working with Oleksandr.

Sincerely,

A handwritten signature in blue ink, appearing to read "Sergii Nerpil", is written over the word "Sincerely,".

Sergii Nerpil

USAID EDGE, Representative for Ukraine, Belarus and Moldova